



## Global Leader in Allogeneic Cellular Medicines for Inflammatory Diseases

Financial Results and Operational Update for the period ended December 31, 2025

February 2026

ASX: MSB; Nasdaq: MESO

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# Our Mission

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To be the world's leading and most innovative cell therapy company, commercializing off-the-shelf allogeneic cellular medicines to treat serious and life-threatening inflammatory illnesses

# Corporate Priorities 2026

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- Continue strong growth in RYONCIL<sup>®</sup> sales driven by market adoption
- Build strong cash flow, judicious use of funds for operations, and optimal capital structure
- Culture transition to efficient commercial organization
- Expand RYONCIL (remestemcel-L-rknd) label indications, and obtain approval for rexlemestrocel-L products
- Manufacturing focus to increase diversification, capacity and cost efficiencies
- Appropriate commercial partnering backed by demonstrable value drivers (FDA approval, strong revenues, advanced clinical programs)

# Successful Launch

- Received U.S. FDA approval RYONCIL December 2024
- RYONCIL is the first and only FDA-approved allogeneic mesenchymal stromal cell (MSC) product
- Launched April 2025, with revenues growing quarter on quarter
- **Significant unmet need** with continued uptake and increasing adoption
- **Net revenue from RYONCIL of US\$49M in H1 FY26**



# Financial Update

Six months ending December 31, 2025  
(H1 FY26)

# Income statement 1H FY26

- Product revenue of US\$49M
- **Gross margin of 93%** for RYONCIL
- R&D investment US\$46M for our clinical activities, commercial manufacturing and BLA preparations
- Prior period R&D included US\$23M inventory gain
- SG&A up US\$10M reflecting cost of commercial team and launch of RYONCIL

P&L for the half year ended US\$ million	December 2025	December 2024
<b>Revenue:</b>		
Product sales, net	48.7	-
Royalty revenue	2.7	3.2
<b>Total revenues</b>	<b>51.3</b>	<b>3.2</b>
Cost of revenues	(7.6)	-
R&D expenses	(46.2)	(5.1)
Selling, general and administration	(28.5)	(18.0)
Reval. of contingent consideration	7.6	(4.3)
Reval. of warrant liability	(4.5)	(12.0)
Other op. income and expenses	3.2	(0.7)
Finance costs	(15.1)	(10.8)
<b>Loss before income tax</b>	<b>(39.7)</b>	<b>(47.7)</b>
Income tax benefit/(expense)	(0.4)	(0.2)
<b>Loss after income tax</b>	<b>(40.2)</b>	<b>(47.9)</b>

# RYONCIL profitability to fund growth pipeline

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Successful U.S. commercial launch of RYONCIL

- RYONCIL gross profit, excluding amortization expense, was US\$44.2M. Direct selling costs were US\$7.7M

Strong operating performance in the period allowed us to invest in:

- R&D, including to support the Phase 3 trial on the blockbuster chronic low back pain indication
- Clinical programs for lifecycle extension
- Commercial manufacturing of Ryoncil® inventory as well as for launch of second-generation product

# Strong Financial Position

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Cash  
balance  
**US\$130M**  
at Dec 31, 2025

Net operating cash usage for H1 FY26 was US\$30.3M

Mesoblast expects to see reduction in net cash spend over the remainder of the fiscal period based on projected receipts from quarterly revenues

Operating plan includes spend on Phase 3 programs, manufacturing for BLA filing and commercial inventory

New credit-line totaling US\$125M replaces existing higher-cost debt

# Revenue Guidance FY2026

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Mesoblast anticipates full-year fiscal 2026  
Ryoncil<sup>®</sup> net revenue to range between  
**US\$110 million and US\$120 million**



# RYONCIL<sup>®</sup> Update

Steroid-Refractory Acute Graft Versus Host Disease (SR-aGvHD)

# Success of Commercial Launch

Ryoncil<sup>®</sup>

**US\$49M**  
**Net revenue**  
Dec half

**49 centers**  
onboarded

64 centers ≈ 94% of pediatric BMTs

**280 million**

US lives covered under insurance

Specific HCPCS J-Code was assigned by CMS

Patient hub established

# Three Strategic Commercial Priorities for Continued Growth

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**Proactively identify  
and prioritize  
appropriate  
patients**



**Reinforce superior  
patient outcomes  
in first-line**



**Empower caregivers to  
demand Ryoncil® for  
their children**

# Label Expansion into Adults

Pivotal study of RYONCIL as part of second-line treatment regimen in adults with severe SR-aGvHD

Approx. 50% adults with severe SR-aGvHD fail existing second-line treatment, and these have 25% survival at 100 days<sup>1-3</sup>

Working with NIH-funded BMT-CTN

Final protocol design for registrational study in adults has been locked-down following FDA meeting

Following central IRB approval in March, site initiation and patient enrollment to commence

*RYONCIL in  
Adult aGvHD*

Use of RYONCIL under EAP in patients aged 12 and older with SR-aGvHD who failed ruxolitinib or other second-line agents was associated with **76% survival at Day 100<sup>4</sup>**

SR-aGvHD: steroid-refractory acute graft versus host disease | NIH: National Institute of Health | BMT CTN: Bone & Marrow Transplant Clinical Trials Network

1. Jagasia M, et al. Ruxolitinib for the treatment of steroid-refractory acute GVHD (REACH1): a multicenter, open-label phase 2 trial. *Blood*. 2020 May 14; 135(20): 1739-1749; 2. Abedin S, et al. Ruxolitinib resistance or intolerance in steroid-refractory acute graft versus-host disease — a real-world outcomes analysis. *British Journal of Haematology*, 2021;195:429-43; 3. Zeiser R, et al. Ruxolitinib for Glucocorticoid-Refractory Acute Graft-versus-Host Disease. *N Engl J Med* 2020;382:1800-1810; 4. Kurtzberg J, et al. Ryoncil (Remestemcel-L) for Third-Line Treatment of SR-aGvHD in Adolescents and Adults [Poster presentation]. 2025 Transplantation & Cellular Therapy Tandem Meetings

# Extension Strategy for RYONCIL

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Increase revenue growth to fund multiple label expansion opportunities in pediatric and adult inflammatory diseases

Evaluating multiple indications to unlock value, including inflammatory bowel, neurodegenerative, and respiratory conditions

Portfolio prioritized to maximise shareholder return utilizing internal investment versus strategic partnership initiatives



# Rexlemestrocel-L Update

Discogenic Chronic Low Back Pain (CLBP)

# Phase 3 CLBP Program Update

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- First 404-patient randomized controlled Phase 3 trial completed including ~40% of patients who were opioid dependent
- Mesoblast received positive feedback from FDA on potential filing of a BLA confirming that a clinically meaningful reduction in pain intensity in the active arm versus placebo at 12 months can support product efficacy
- Robust results on opioid reduction from at least one adequate and well controlled trial could be included in the Clinical Studies section of product labeling
- **RMAT received** for rexlemestrocel-L as potential opioid-sparing therapy in CLBP



# Phase 3 CLBP Program Update

Actively recruiting a 300-patient confirmatory Phase 3 trial across 40 sites in the U.S., primary endpoint 12-month reduction in pain

Enrollment expected to be completed March/April

Data readout & BLA filing expected CY27

Commercial manufacturing to leverage **existing capacity and cost efficiencies**

**>7m patients (est.) suffer from CLBP due to DDD in each of the U.S. and E.U.<sup>1-3</sup>**



# REVASCOR<sup>®</sup> Update (rexlemestrocel-L)

Chronic Heart Failure with Reduced Ejection Fraction (HFrEF) and Persistent Inflammation

- NYHA Class II/III HFrEF
- End-stage HFrEF with LV assist device

# End-stage HFrEF with LVAD

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LVAD implantation improves overall survival in end-stage HFrEF

However, underlying causes of heart failure (eg inflammation) persist and right ventricular pump function continues to deteriorate

Progressive right heart failure occurs in 15-30% of patients and is the primary cause of multi-organ failure and death

Life-threatening major mucosal bleeding events (MMBE) due to progressive right heart failure and portal hypertension occur in ~30% of patients and are the main cause of recurrent hospitalizations

# REVASCOR in end-stage HFrEF with LVAD

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LVAD study II randomized 159 patients 2:1 and provided primary evidence of REVASCOR's efficacy in reducing MMBE

LVAD study I randomized 30 patients 2:1 and provided supportive evidence of REVASCOR's efficacy in reducing MMBE

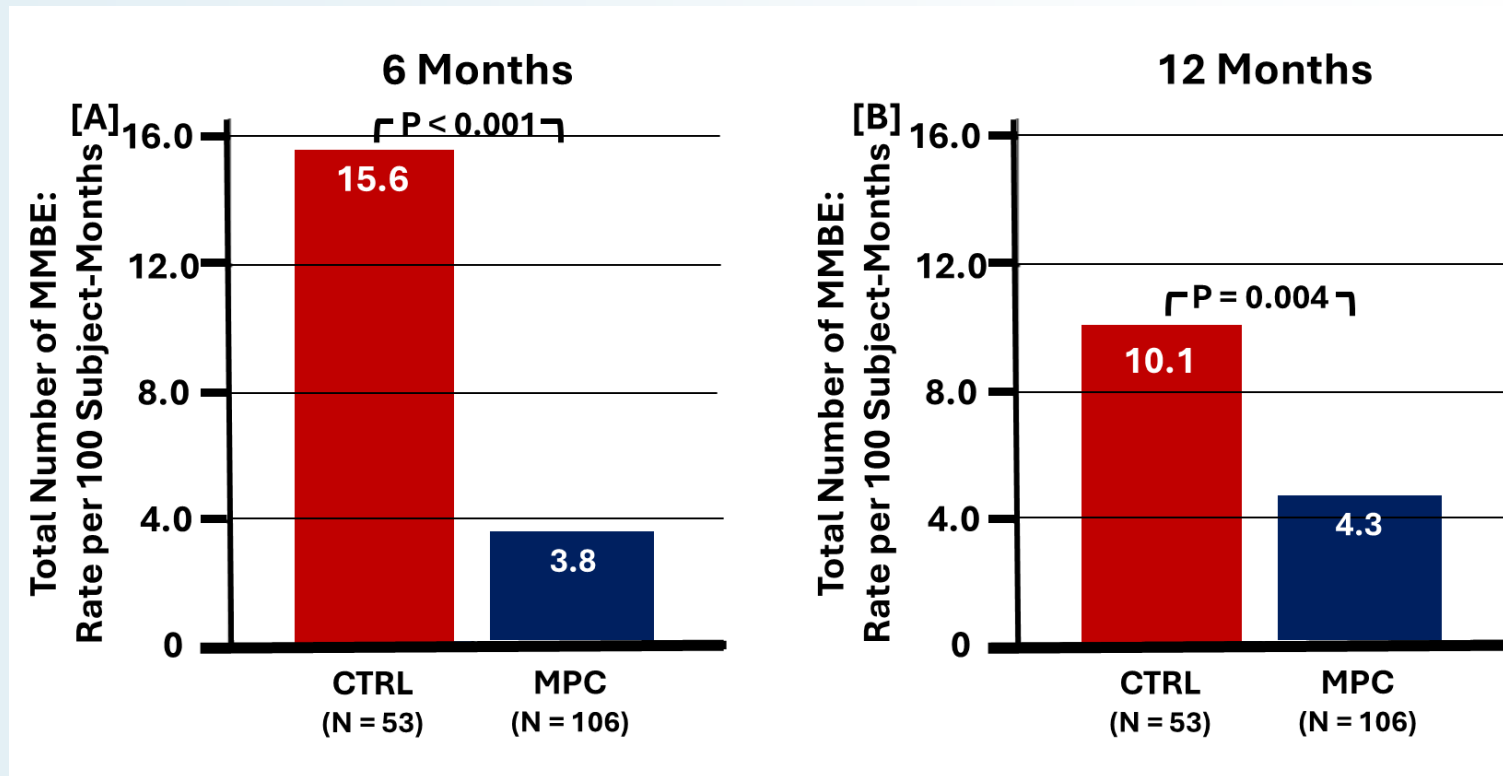
Intramyocardial injections of either REVASCOR or control at time of LVAD implantation

**Both trials showed that REVASCOR reduced cumulative incidence of MMBE (life-threatening GI bleeding) and related hospitalizations through 6 months (both  $p < 0.05$ )**

# REVASCOR reduces MMBE in LVAD

Rate of total number of MMBE per 100 subject-months within 6 months and 12 months by REVASCOR (MPC) compared to controls

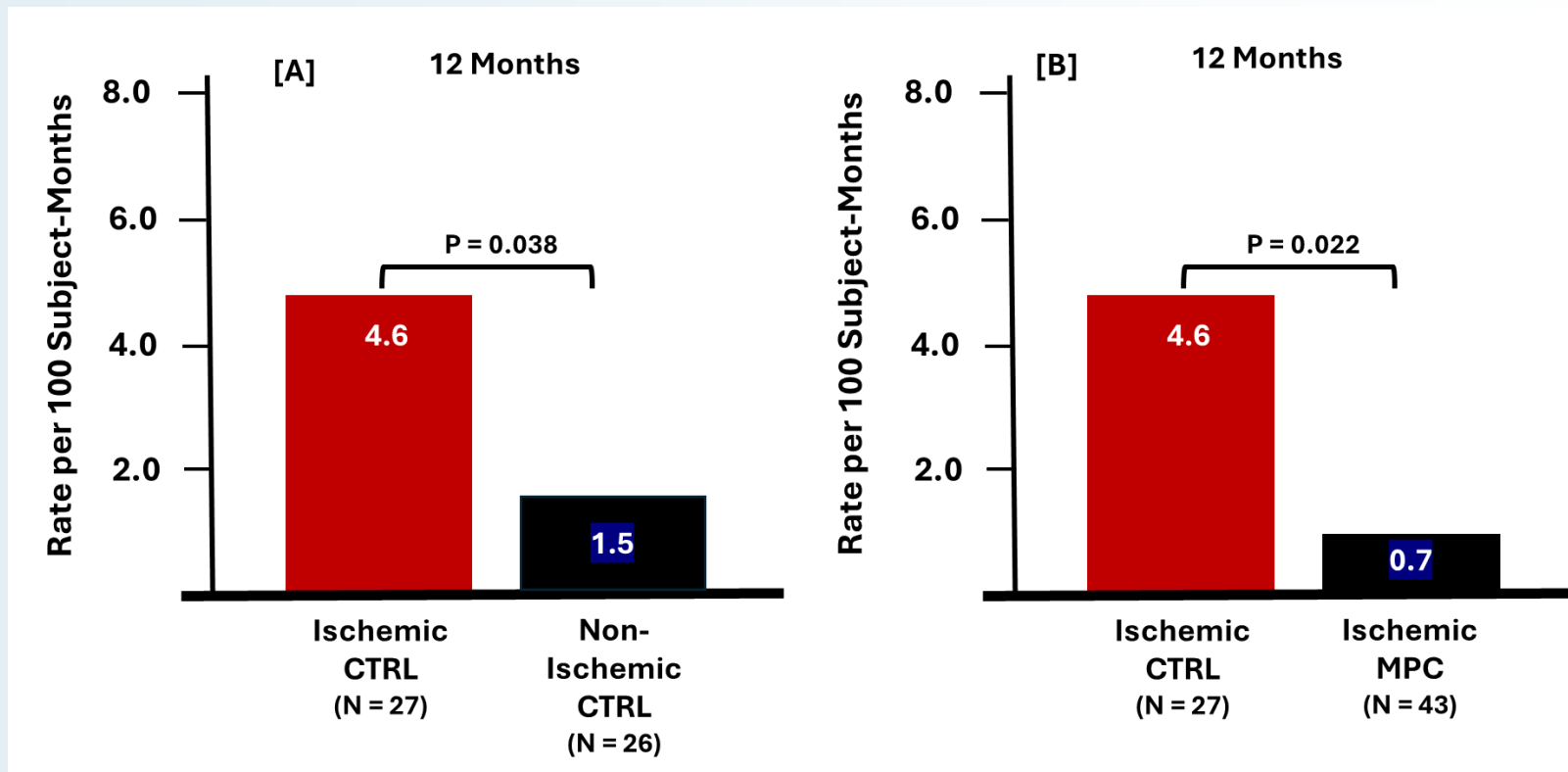
Treatment with REVASCOR resulted in a significantly reduced total number of MMBE



# REVASCOR reduces RHF hospitalizations

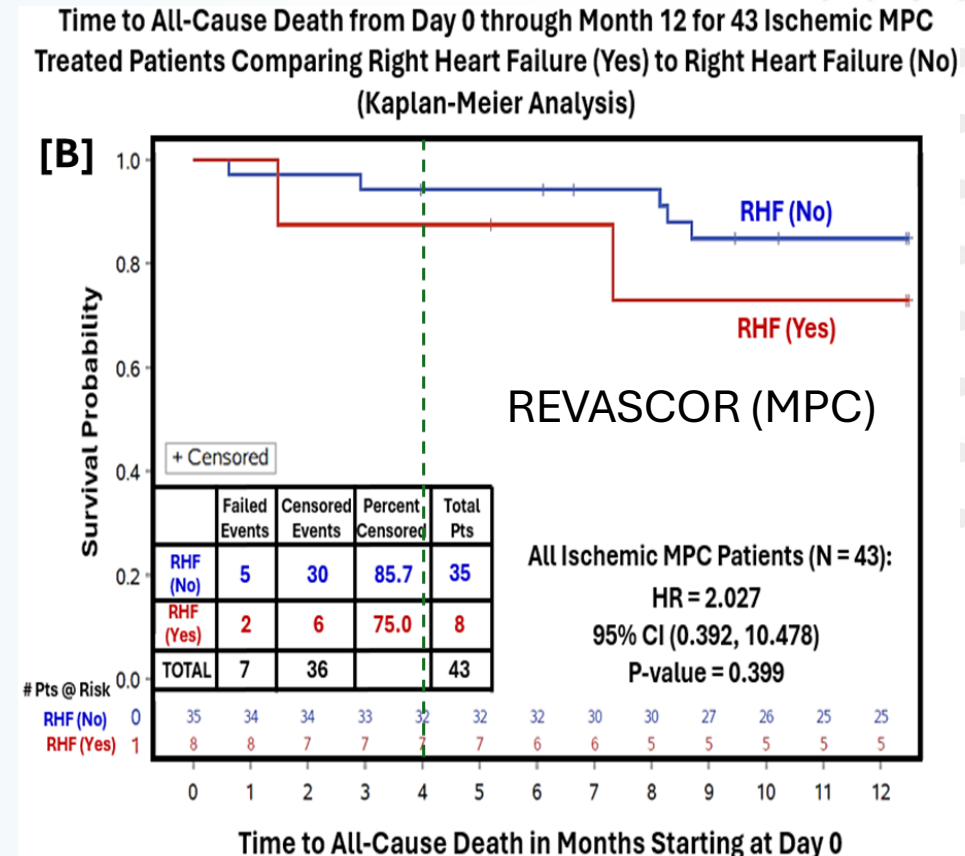
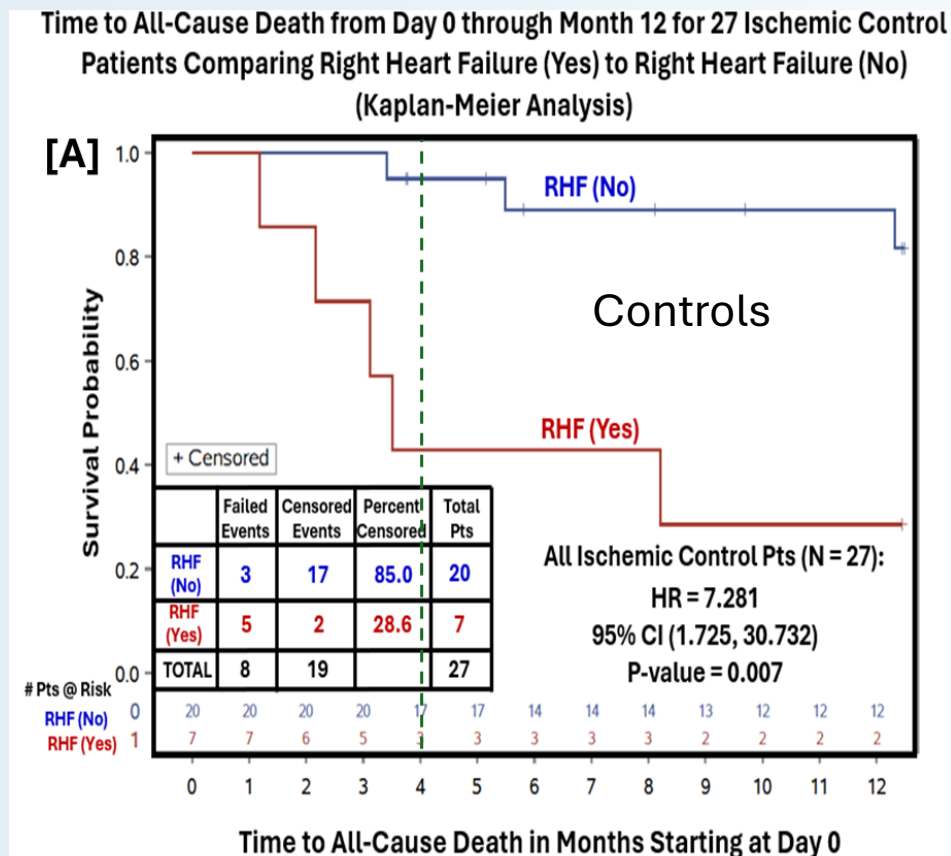
LVAD II: Ischemic controls have higher hospitalization rates from RHF than non-ischemic controls over 12 months

REVASCOR (MPC) reduces these rates to levels in non-ischemics



# REVASCOR reduces RHF early deaths

LVAD II: Compared with the high risk of early death in ischemic controls with RHF (A), REVASCOR (MPC) reduced risk by >4-fold in ischemic patients with RHF (B)



# REVASCOR for treatment of RHF

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Reduction in inflammatory cytokines protects at-risk right ventricular myocardium

Strengthened right ventricle reduces ICU hospitalization rates from Right Heart Failure (RHF) and improves survival

Strengthened right ventricle decreases risk of portal hypertension and GI bleeding

Potential for REVASCOR in other diseases causing RHF, including primary pulmonary hypertension and chronic lung diseases

# CHF Program Update

## Filing for a full approval to improve RHF & reduce GI bleeding in end-stage HFrEF

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With the new data, existing Orphan Drug designation for treating this group of patients, and FDA's stated preference for randomized controlled trials, Mesoblast is moving from filing for accelerated approval to filing for full FDA approval

Unlike an accelerated approval, a full approval does not require a confirmatory study

Aligned with FDA on items required for filing BLA regarding CMC potency assays for product release, commercial manufacturing scale-up underway

Expect to file BLA for full approval next quarter

# Summary & Upcoming Milestones

RYONCIL, first & only FDA approved MSC product

- ✓ Delivered net revenue **US\$49 million** in H1 FY26
- ✓ Onboarded 49 centers; 64 centers account for ~94% of U.S. pediatric BMTs
- ✓ Initiating label expansion to adult aGvHD; 3-4x larger market v. pediatric
- ✓ Prioritize portfolio including inflammatory bowel, neurodegenerative, and respiratory conditions

Rexlemestrocel-L second generation platform

- ✓ Enrollment for CLBP for expected to complete in Mar/Apr
- ✓ BLA filing next quarter for full approval for RHF in end-stage HfrEF

Optimizing manufacturing & logistics to support future growth

US\$130m cash on hand at Dec 31, 2025. New credit-line with US\$50 million available

Mesoblast anticipates full-year fiscal 2026 Ryoncil® net revenue to **range between US\$110 million and US\$120 million**



 **mesoblast**

**Thank You**